**2013 Missouri** 

### Real Estate Malpractice Insurance Report

Statistics Section August 2014



## MISSOURI REAL ESTATE MALPRACTICE INSURANCE REPORT 2013

Department of Insurance, Financial Institutions & Professional Registration Statistics Section August 2014

### **Other Publications**

### Available from the Missouri Department of Insurance, Financial Institutions & Professional Registration

The Department of Insurance, Financial Institutions & Professional Registration publishes the following reports.

1. Missouri Complaint Index Report

summary information: <a href="http://insurance.mo.gov/consumers/complaints/compindx.php">http://insurance.mo.gov/consumers/complaints/compindx.php</a>

2. Missouri Department of Insurance Annual Report

summary information: <a href="http://difp.mo.gov/about.php">http://difp.mo.gov/about.php</a>

3. Missouri Life, Accident & Health Supplement Data

summary information: <a href="http://insurance.mo.gov/reports/suppdata/">http://insurance.mo.gov/reports/suppdata/</a>

4. Missouri Market Share Data

summary information: http://insurance.mo.gov/reports/mktshr/

5. Missouri Medical Malpractice (Closed Claim) Report

summary information: <a href="http://insurance.mo.gov/reports/medmal/index.php">http://insurance.mo.gov/reports/medmal/index.php</a>

6. Missouri Product Liability (Closed Claim) Report

summary information: <a href="http://insurance.mo.gov/reports/prodliab/">http://insurance.mo.gov/reports/prodliab/</a>

7. Missouri Property & Casualty Supplement Report

summary information: <a href="http://insurance.mo.gov/reports/suppdata/">http://insurance.mo.gov/reports/suppdata/</a>

8. Missouri Real Estate Malpractice (Closed Claim) Report

summary information: <a href="http://insurance.mo.gov/reports/remal/">http://insurance.mo.gov/reports/remal/</a>

9. Mortgage Guaranty Report

summary information: <a href="http://insurance.mo.gov/reports/mortguar/">http://insurance.mo.gov/reports/mortguar/</a>

10. Missouri Health Maintenance Organization Report

summary information: <a href="http://insurance.mo.gov/reports/hmo/">http://insurance.mo.gov/reports/hmo/</a>

**Databases:** For more information: <a href="http://insurance.mo.gov/reports/">http://insurance.mo.gov/reports/</a>

- 1. Medicare Supplement Experience Data
- 2. Commercial Liability Experience Data
- 3. Missouri **Zip Code Insurance Data** for:
  - ➤ Homeowners/Dwelling Fire,
  - Farmowners (dwelling only),
  - ➤ Mobile Home,
  - Earthquake, and
  - ➤ Private Passenger Automobile

Some data is available to the public for a fee by special request only. For additional information, contact the **Statistics Section at (573) 751-4126**.

### **DEFINITION OF TERMS**

**Market Share:** The dollar amount of direct premium written by an insurer divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Written Premium: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

**Earned Premium:** The part of premium attributable to the coverage already provided, in a given period, before reinsurance has been ceded and/or assumed.

**Incurred Losses:** The sum of direct losses paid, plus an estimate at the close of the year of the amounts to be paid in the future, for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

**Loss Ratio:** The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

**Indemnity Paid:** The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

**Loss Adjustment Expenses:** The cost involved in an insurance companies adjustment of losses under a policy.

### **Real Estate Malpractice Insurance Report**

### **Executive Summary**

This report summarizes Missouri real estate malpractice data for 2004 to 2013. The charts, graphs and tables are limited to closed claim information and were constructed from data collected by the department as required by Section 383.060 RSMo. The premium and loss data are presented in the final section. The data were obtained from the Missouri Page 19 Supplement to the companies' annual statements.

In 2013, real estate malpractice insurers reported claim losses equal to 33 percent of premium, and paid defense costs equal to 54 percent of premium. Together, losses plus defense costs totaled 87 percent of earned premium. This figure totaled 161 percent over the past five years, and 102 percent over the prior ten years.

In 2013, 59 claims against realtors were closed, of which 29 were closed with payment. Claim payments averaged \$20,547, while defense costs averaged \$24,171. Over the last ten years, insurers paid claims totaling \$3.1 million, and defense costs equal to \$6.8 million. During the same period, 799 real estate malpractice claims were closed in Missouri — of these 31 percent resulted in a payment. The number of claims closed in 2013 (59 claims) was significantly lower than ten-year high in 2005 (124 claims).

In Section II, indemnity amounts are categorized by claim characteristics, including:

- Area of real estate in which the claims were filed.
- Major activity in which the agent was engaged when the alleged error or omission occurred.
- Alleged error or omission that was the most significant reason for the claim.

- The legal disposition of the claim at the closing date.
- The number of years the insured had been in practice at the time of the alleged error or omission.
- The relationship of the insured to the claimant.

Seven companies reported writing real estate malpractice insurance business in Missouri during 2013 with Continental Casualty Company commanding 65 percent of the market.

This report was compiled using information submitted by the insurance companies. As a result, the accuracy of this report is dependent upon the accuracy of each company's data. Copies of this report will be made available in braille, large print or on audio cassette upon request. Questions regarding this report should be directed to the Statistics Section, Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, Missouri 65102-0690.

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TEN YEAR SUMMARY (2004-2013)

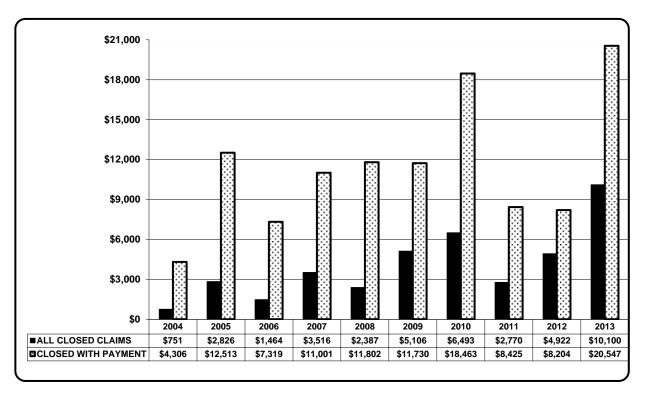
### REAL ESTATE MALPRACTICE INSURANCE TEN YEAR SUMMARY

2004-2013

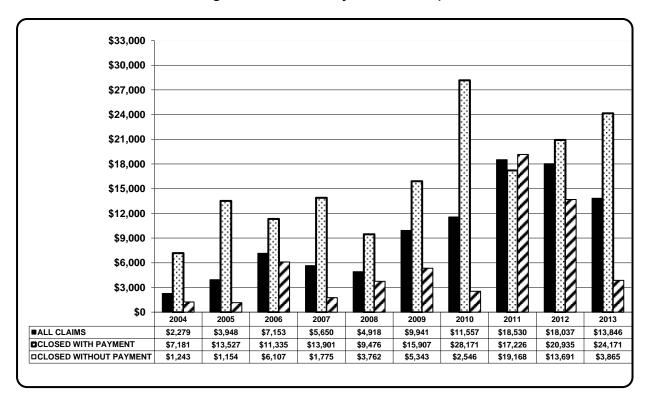
| CLOSED CLAIMS          | NUMBER<br>OF<br>CLAIMS | NUMBER PERCENT<br>OF OF<br>CLAIMS CLAIMS |             | _        | AVERAGE TOTAL LOSS<br>INDEMNITY EXPENSES<br>PAID PAID | AVERAGE<br>LOSS<br>EXPENSE<br>PAID |
|------------------------|------------------------|--|-------------|----------|---|------------------------------------|
| All Closed Claims      | 799                    | 100.0%                                   | \$3,051,439 | \$3,819  | \$6,798,043   | \$8,508                            |
| Closed with Payment    | 247                    | 30.9%                                    | \$3,051,439 | \$12,354 | \$4,268,026   | \$17,279                           |
| Closed without Payment | 522                    | 69.1%                                    | 0\$         | 0\$      | \$253,017   | \$4,583                            |

### MISSOURI REAL ESTATE MALPRACTICE INSURANCE

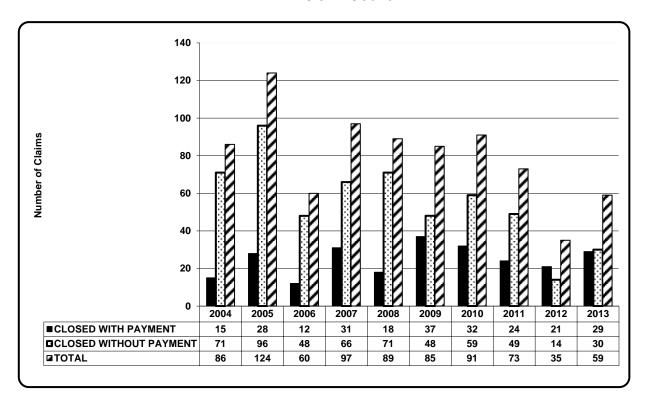
### Average Paid Claim



### Average Paid Loss Adjustment Expense



### MISSOURI REAL ESTATE MALPRACTICE INSURANCE



### TEN YEAR SUMMARY & 2013 SUMMARY BY AREA OF REAL ESTATE

## FOR YEARS 2004-2013

| AREA OF REAL ESTATE                          | ALL<br>CLOSED<br>CLAIMS | NUMBER OF PERCENT<br>PAID OF PAID<br>CLAIMS CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE INDEMNITY TOTAL PAID PER PAID INDEMNITY CLAIM | TOTAL       | PERCENT<br>OF TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|--|-------------------------|--|------------------------------|---|-------------|----------------------------------|--|
| AS AGENT TO PROCURE PURCHASE OF PROPERTY     | 603                     | 186  | 75.30%                       | \$11,819  | \$2,198,390 | 72.04%                           | \$7,226  |
| AS AGENT TO PROCURE PROPERTY TO PURCHASE 196 | 196                     | 61   | 24.70%                       | \$13,984  | \$853,049   | 27.96%                           | \$12,454   |
| TOTAL  | 799                     | 247  | 247 100.00%                  | \$12,354  | \$3,051,439 | \$3,051,439 100.00%              | \$8,508  |

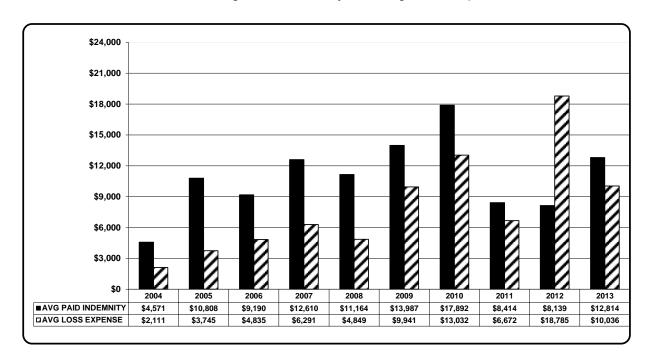
## CLAIMS CLOSED IN 2013

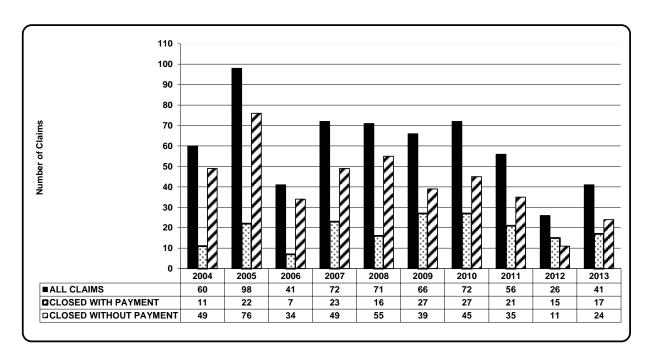
| AREA OF REAL ESTATE                         | ALL<br>CLOSED<br>CLAIMS | NUMBER OF PERCENT<br>PAID OF PAID<br>CLAIMS CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE INDEMNITY TOTAL PAID PER PAID INDEMNITY CLAIM | TOTAL     | PERCENT<br>OF TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|---|-------------------------|--|------------------------------|---|-----------|----------------------------------|--|
| AS AGENT TO PROCURE PURCHASE OF PROPERTY    | 41                      | 17   | 58.62%                       | \$12,814  | \$217,837 | 36.56%                           | \$10,036   |
| AS AGENT TO PROCURE PROPERTY TO PURCHASE 18 | 18                      | 12   | 41.38%                       | \$31,503  | \$378,035 | 63.44%                           | \$22,524   |
| TOTAL                                       | 59                      | 29   | 100.00%                      | \$20.547  | \$595,872 | \$595.872 100.00%                | \$13.846   |

### AREA OF REAL ESTATE TRENDS OF 2013

### AS AGENT TO PROCURE PURCHASE OF PROPERTY (Seller)

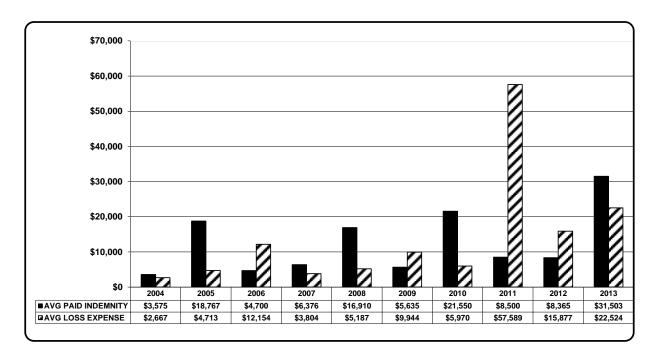
Average Paid Indemnity & Average Loss Expense

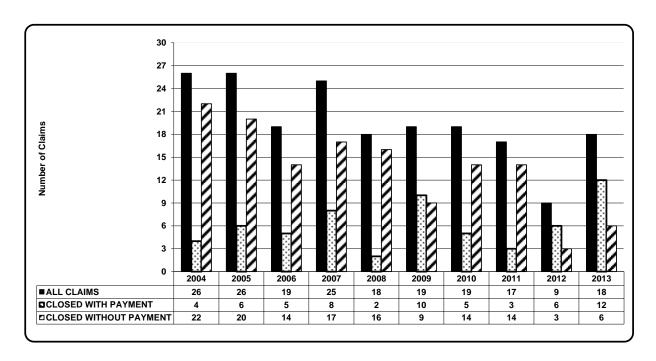




### AS AGENT TO PROCURE PROPERTY TO PURCHASE (Buyer)

### Average Paid Indemnity & Average Loss Expense





### TEN YEAR SUMMARY & 2013 SUMMARY BY MAJOR ACTIVITY

## FOR YEARS 2004-2013

| MAJOR ACTIVITY CODE            | ALL<br>CLOSED<br>CLAIMS | NUMBER OF PERCENT<br>PAID OF PAID<br>CLAIMS CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE INDEMNITY TOTAL PAID PER PAID INDEMNITY CLAIM | TOTAL       | PERCENT<br>OF TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|--------------------------------|-------------------------|--|------------------------------|---|-------------|----------------------------------|--|
|                                |                         |  |                              |   |             |                                  |  |
| LISTING THE PROPERTY FOR SALE  | 474                     | 142  | 57.49%                       | \$10,466  | \$1,486,230 | 48.71%                           | \$7,217  |
| SHOWING PROPERTY               | 213                     | 61   | 24.70%                       | \$11,998  | \$731,860   | 23.98%                           | \$11,207   |
| CLOSING AND TRANSFERRING TITLE | 112                     | 4  | 17.81%                       | \$18,940  | \$833,349   | 27.31%                           | \$8,840  |
|                                |                         |  |                              |   |             |                                  |  |
| TOTAL                          | 799                     | 247  | 100.00%                      | \$12,354  | \$3,051,439 | 100.00%                          | \$8,508  |

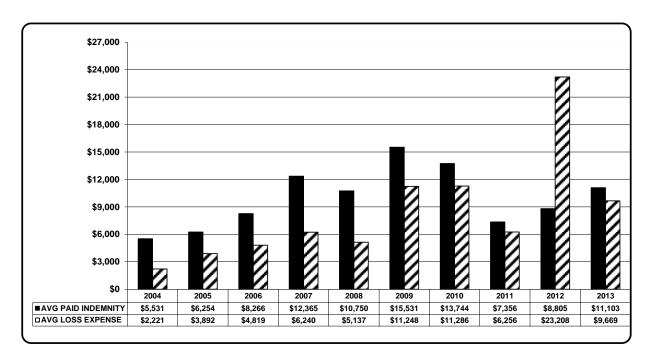
## CLAIMS CLOSED IN 2013

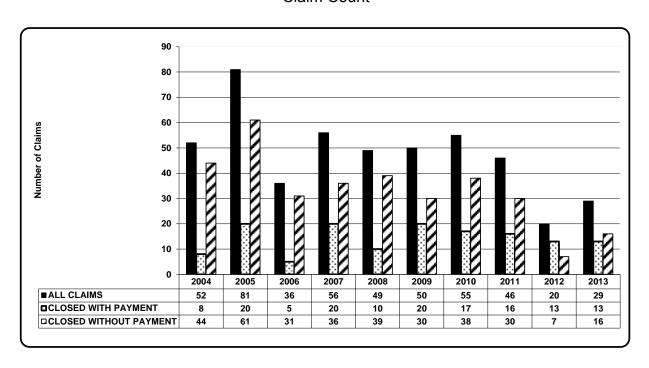
| MAJOR ACTIVITY CODE            | ALL<br>CLOSED<br>CLAIMS | NUMBER OF PERCENT<br>PAID OF PAID<br>CLAIMS CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE<br>INDEMNITY<br>PAID PER PAID I<br>CLAIM | TOTAL<br>INDEMNITY | PERCENT<br>OF TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|--------------------------------|-------------------------|--|------------------------------|--|--------------------|----------------------------------|--|
|                                |                         |  |                              |  |                    |                                  |  |
| LISTING THE PROPERTY FOR SALE  | 29                      | 13   | 44.83%                       | \$11,103   | \$144,337          | 24.22%                           | 699'6\$  |
| SHOWING PROPERTY               | 19                      | 11   | 37.93%                       | \$18,882   | \$207,700          | 34.86%                           | \$17,247   |
| CLOSING AND TRANSFERRING TITLE | 11                      | w  | 17.24%                       | \$48,767   | \$243,835          | 40.92%                           | \$18,984   |
| TOTAL                          | 9                       | 29   | 100 00%                      | 200 547  | \$505.872          | 100 00%                          | \$13.846   |

### MAJOR ACTIVITY TRENDS OF 2013

### LISTING THE PROPERTY FOR SALE

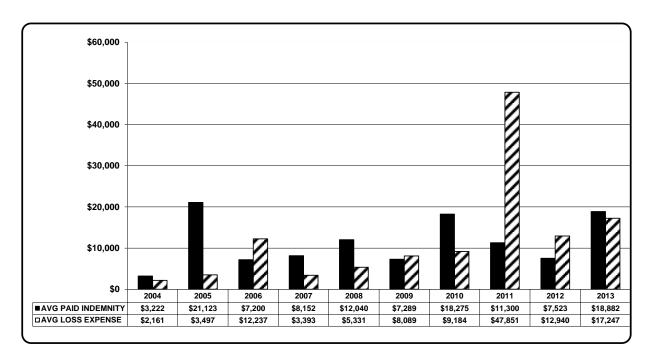
### Average Paid Indemnity & Average Loss Expense

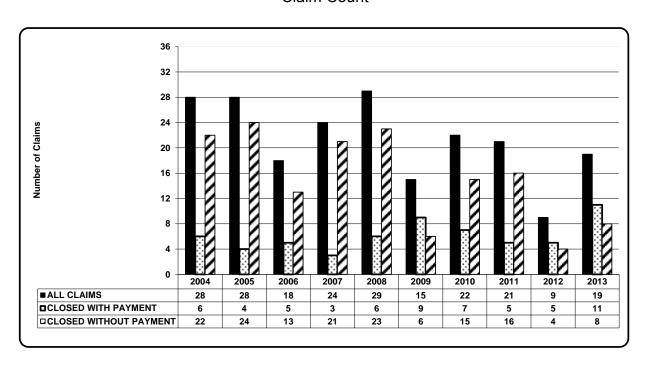




### **SHOWING PROPERTY**

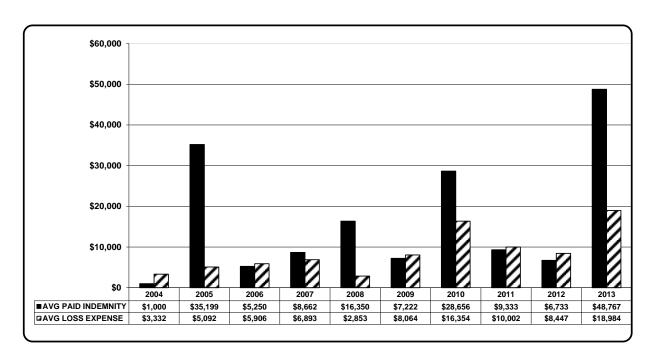
### Average Paid Indemnity & Average Loss Expense

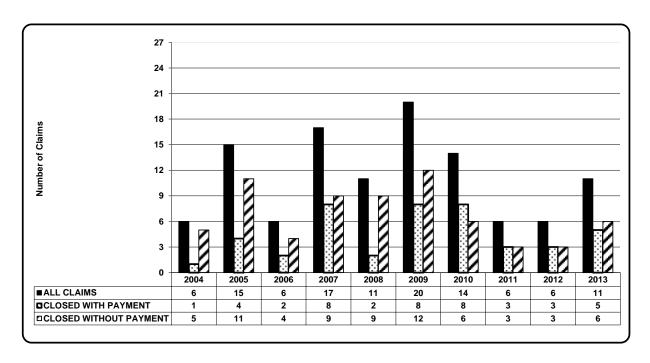




### **CLOSING AND TRANSFERRING TITLE**

### Average Paid Indemnity & Average Loss Expense





### TEN YEAR SUMMARY & 2013 SUMMARY BY ALLEGED ERROR OR OMISSION

## FOR YEARS 2004-2013

| ALLEGED ERROR OR OMISSION           | ALL<br>CLOSED<br>CLAIMS | NUMBER OF PERCENT<br>PAID OF PAID<br>CLAIMS CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE INDEMNITY TOTAL PAID PER PAID INDEMNITY CLAIM | TOTAL       | PERCENT<br>OF TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|-------------------------------------|-------------------------|--|------------------------------|---|-------------|----------------------------------|--|
|                                     |                         |  |                              |   |             |                                  |  |
| FAILURE TO DISCLOSE MATERIAL FACT   | 527                     | 185  | 74.90%                       | \$10,931  | \$2,022,163 | 66.27%                           | \$9,554  |
| OTHER                               | 207                     | 42   | 17.00%                       | \$16,040  | \$673,691   | 22.08%                           | \$4,881  |
| FAILURE TO CORRECTLY COMPLETE FORMS | 65                      | 20   | 8.10%                        | \$17,779  | \$355,585   | 11.65%                           | \$11,581   |
| TOTAL                               | 799                     | 247  | 100.00%                      | \$12,354  | \$3,051,439 | 100.00%                          | \$8,508  |

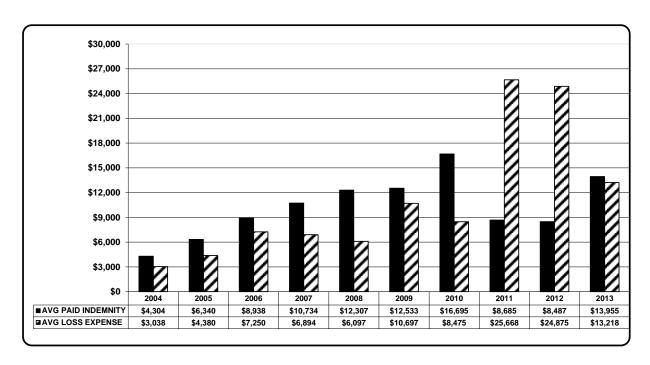
## CLAIMS CLOSED IN 2013

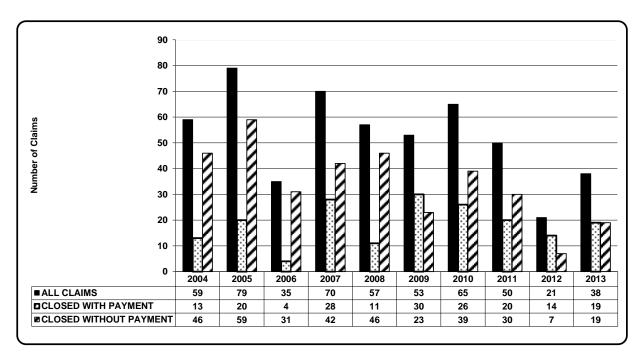
| ALLEGED ERROR OR OMISSION           | ALL<br>CLOSED<br>CLAIMS | NUMBER OF PERCENT<br>PAID OF PAID<br>CLAIMS CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE INDEMNITY TOTAL PAID PER PAID INDEMNITY CLAIM | TOTAL     | PERCENT<br>OF TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|-------------------------------------|-------------------------|--|------------------------------|---|-----------|----------------------------------|--|
|                                     |                         |  |                              |   |           |                                  |  |
| FAIL URE TO DISCLOSE MATERIAL FACT  | 38                      | 19   | 65.52%                       | \$13,955  | \$265,150 | 44.50%                           | \$13,218   |
| OTHER                               | 15                      | 9  | 20.69%                       | \$16,898  | \$101,387 | 17.01%                           | \$9,028  |
| FAILURE TO CORRECTLY COMPLETE FORMS | 9                       | 4  | 13.79%                       | \$57,334  | \$229,335 | 38.49%                           | \$29,869   |
| TOTAL                               | 59                      | 29   | 100.00%                      | \$20,547  | \$595,872 | 100.00%                          | \$13,846   |

### ALLEGED ERROR OR OMISSION TRENDS OF 2013

### FAILURE TO DISCLOSE MATERIAL FACT ABOUT THE PROPERTY

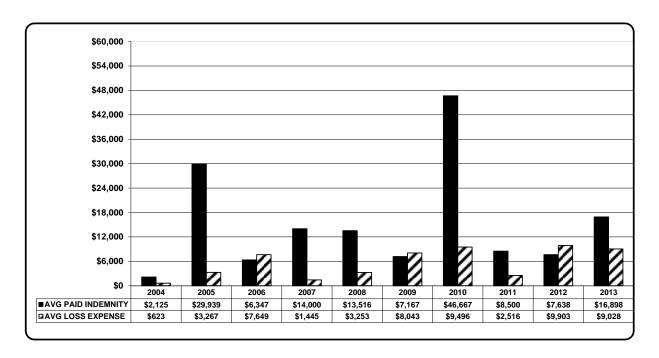
### Average Paid Indemnity & Average Loss Expense

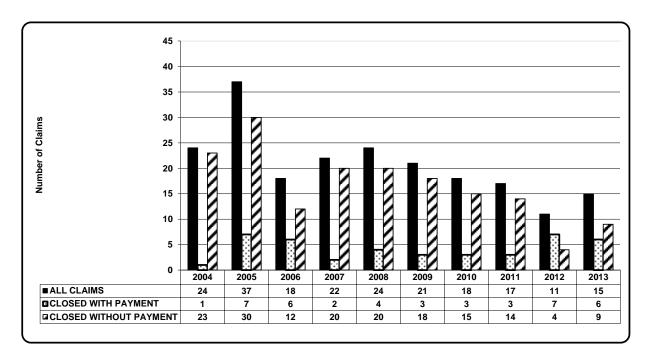




**OTHER** 

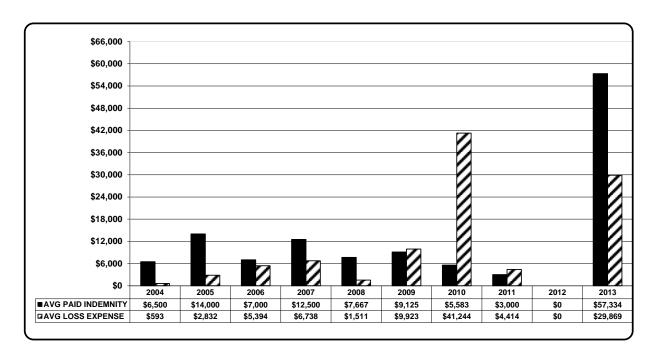
### Average Paid Indemnity & Average Loss Expense

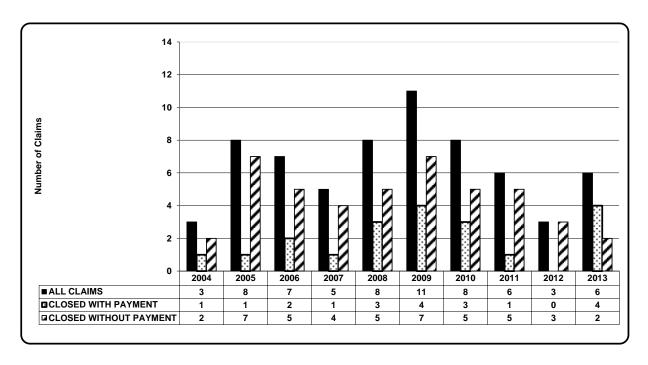




### FAILURE TO CORRECTLY COMPLETE FORMS TO TRANSFER OWNERSHIP

Average Paid Indemnity & Average Loss Expense





### TEN YEAR SUMMARY & 2013 SUMMARY BY CLAIM DISPOSITION

# REAL ESTATE MALPRACTICE INSURANCE INDEMNITY ANALYSIS

## FOR YEARS 2004-2013

| CLAIM DISPOSITION                       | ALL<br>CLOSED<br>CLAIMS | NUMBER OF PERCENT<br>PAID OF PAID<br>CLAIMS CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE INDEMNITY TOTAL PAID PER PAID INDEMNITY CLAIM | TOTAL<br>INDEMNITY | PERCENT<br>OF TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|---|-------------------------|--|------------------------------|---|--------------------|----------------------------------|--|
| BEFORE TRIAL OR HEARING                 | 341                     | 184  | 74.49%                       | \$11,563  | \$2,127,660        | 69.73%                           | \$16.324   |
| BEFORE FILING SUIT OR DEMANDING HEARING | 263                     | 5  | 21.86%                       | \$8,195   | \$442,517          | 14.50%                           | \$1,545  |
| CLAIM OR SUIT ABANDONED                 | 156                     | 0  | 0.00%                        | N/A   | 0\$                | 0.00%                            | \$1,059  |
| AFTER JUDGMENT, BEFORE APPEAL           | 70                      | w  | 2.02%                        | \$64,052  | \$320,262          | 10.50%                           | \$17,654   |
| DURING TRIAL OR HEARING                 | 6                       | 7  | 0.81%                        | \$70,000  | \$140,000          | 4.59%                            | \$16,868   |
| AFTER TRIAL OR HEARING, BEFORE JUDGMENT | w                       | 7  | 0.81%                        | \$10,500  | \$21,000           | %69.0                            | \$10,058   |
| AFTER APPEAL                            | 4                       | 0  | 0.00%                        | N/A   | 0\$                | 0.00%                            | \$26,188   |
| DURING APPEAL                           | 1                       | 0  | 0.00%                        | N/A   | 0\$                | 0.00%                            | 0\$  |
| TOTAL                                   | 799                     | 247  | 100.00%                      | \$12.354  | \$3.051.439        | 100.00%                          | \$8.508  |

# REAL ESTATE MALPRACTICE INSURANCE INDEMNITY ANALYSIS

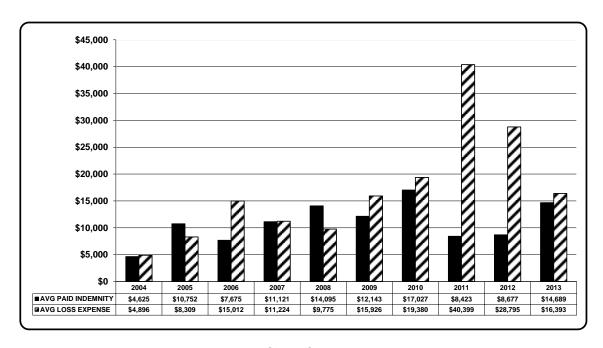
## CLAIMS CLOSED IN 2013

| CLAIM DISPOSITION                       | ALL<br>CLOSED<br>CLAIMS | NUMBER OF<br>PAID CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE<br>INDEMNITY<br>PAID PER PAID<br>CLAIM | TOTAL     | PERCENT OF<br>TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|---|-------------------------|--------------------------|------------------------------|--|-----------|----------------------------------|--|
| BEFORE TRIAL OR HEARING                 | 35                      | 20                       | 68.97%                       | \$14,689                                       | \$293,787 | 49.30%                           | \$16,393   |
| BEFORE FILING SUIT OR DEMANDING HEARING | 15                      | 7                        | 24.14%                       | \$12,893                                       | \$90,250  | 15.15%                           | \$5,103  |
| CLAIM OR SUIT ABANDONED                 | 7                       | •                        | 0.00%                        | N/A  | 0\$       | 0.00%                            | \$213  |
| AFTER JUDGMENT, BEFORE APPEAL           | 1                       | 1                        | 3.45%                        | \$195,835                                      | \$195,835 | 32.87%                           | \$130,000  |
| AFTER TRIAL OR HEARING, BEFORE JUDGMENT | 1                       | 1                        | 3.45%                        | \$16,000                                       | \$16,000  | 2.69%                            | \$35,117   |
| TOTAL                                   | 59                      | 29                       | 100.00%                      | \$20,547                                       | \$595,872 | 100.00%                          | \$13.846   |

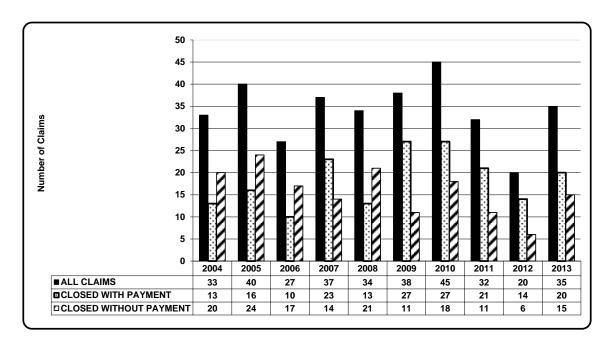
### CLAIM DISPOSITION TRENDS OF 2013

### **BEFORE TRIAL OR HEARING**

### Average Paid Indemnity & Average Loss Expense

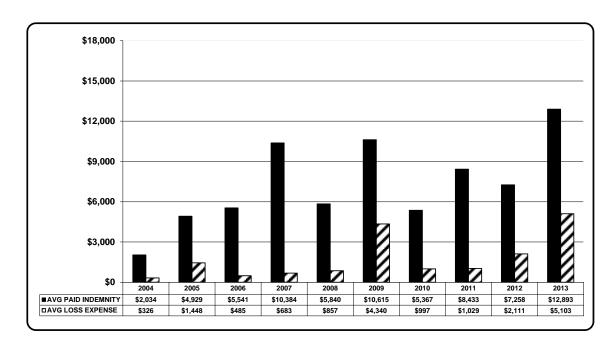


Claim Count

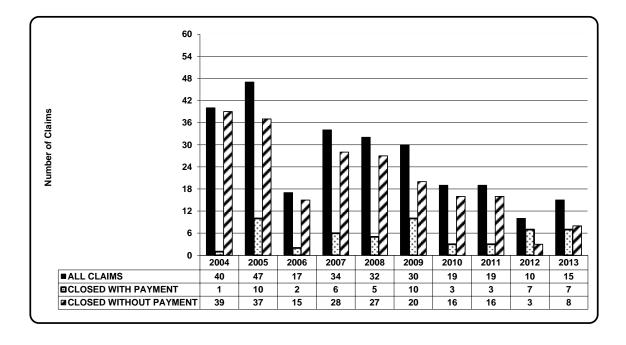


### BEFORE FILING SUIT OR DEMANDING HEARING

Average Paid Indemnity & Average Loss Expense

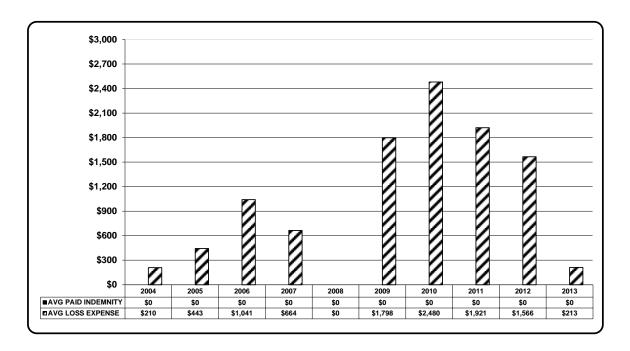


Claim Count

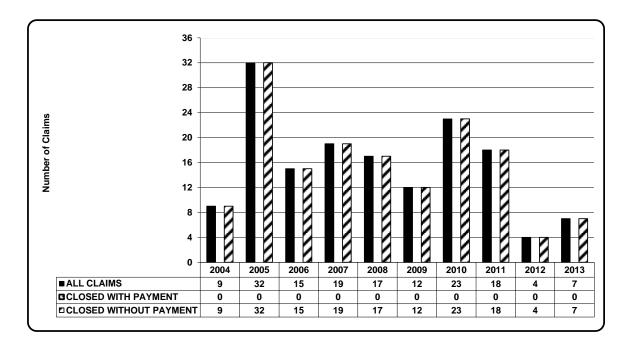


### **CLAIM OR SUIT ABANDONED**

### Average Paid Indemnity & Average Loss Expense

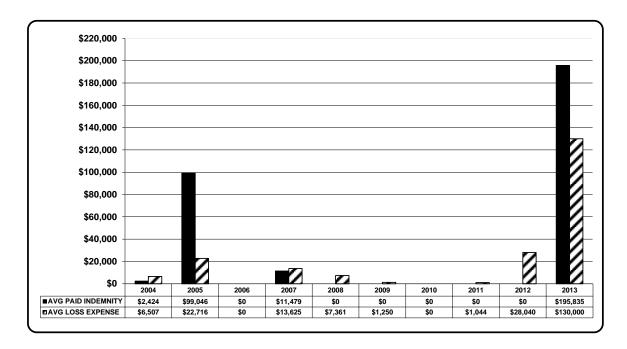


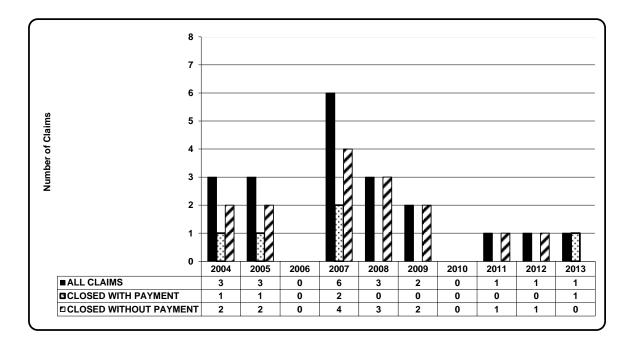
Claim Count



### AFTER JUDGMENT, BEFORE APPEAL

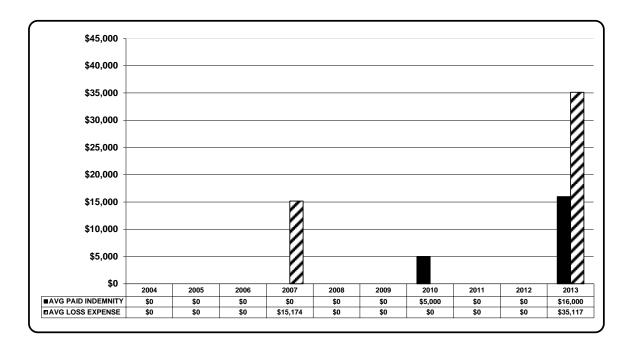
### Average Paid Indemnity & Average Loss Expense



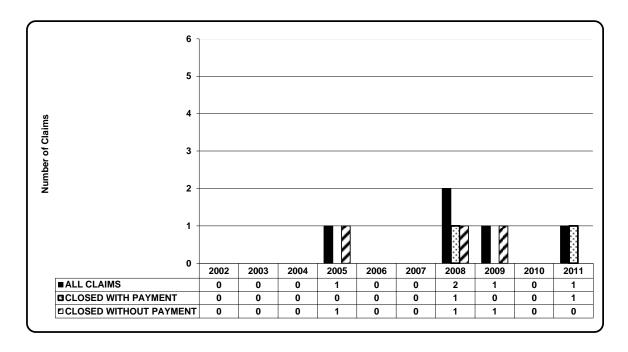


### AFTER TRIAL OR HEARING, BEFORE JUDGMENT

### Average Paid Indemnity & Average Loss Expense



Claim Count



### TEN YEAR SUMMARY & 2013 SUMMARY BY YEARS ADMITTED TO PRACTICE

# REAL ESTATE MALPRACTICE INSURANCE INDEMNITY ANALYSIS

## FOR YEARS 2004-2013

| YEARS ADMITTED TO PRACTICE | ALL<br>CLOSED<br>CLAIMS | NUMBER OF<br>PAID CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE<br>INDEMNITY<br>PAID PER PAID<br>CLAIM | TOTAL       | PERCENT OF<br>TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|----------------------------|-------------------------|--------------------------|------------------------------|--|-------------|----------------------------------|--|
|                            |                         |                          |                              |  |             |                                  |  |
| OVER 10 YEARS              | 208                     | 167                      | 67.61%                       | \$13,364                                       | \$2,231,754 | 73.14%                           | \$10,452   |
| 4 TO 10 YEARS              | 240                     | 63                       | 25.51%                       | \$9,673  | \$609,427   | 19.97%                           | \$4,937  |
| UNDER 4 YEARS              | 51                      | 17                       | 6.88%                        | \$12,368                                       | \$210,258   | 6.89%                            | \$5,950  |
|                            |                         |                          |                              |  |             |                                  |  |
| TOTAL                      | 799                     | 247                      | 100.00%                      | \$12,354                                       | \$3,051,439 | 100.00%                          | \$8,508  |

# REAL ESTATE MALPRACTICE INSURANCE INDEMNITY ANALYSIS

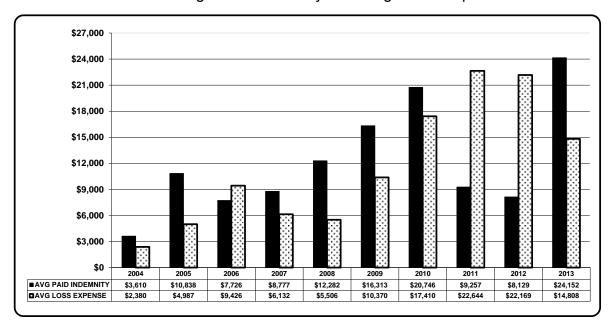
## CLAIMS CLOSED IN 2013

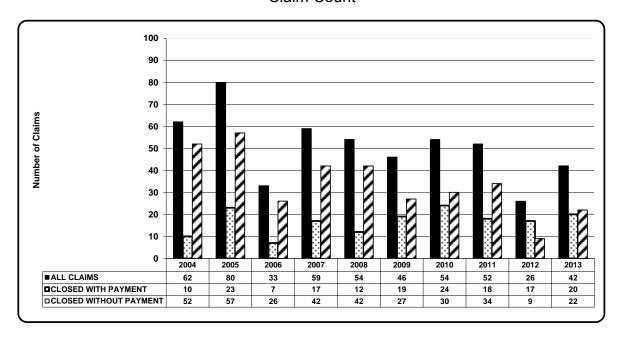
| YEARS ADMITTED TO PRACTICE | ALL<br>CLOSED<br>CLAIMS | NUMBER OF<br>PAID CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE<br>INDEMNITY<br>PAID PER PAID<br>CLAIM | TOTAL     | PERCENT OF<br>TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|----------------------------|-------------------------|--------------------------|------------------------------|--|-----------|----------------------------------|--|
| OVER 10 YEARS              | 42                      | 20                       | %26.89                       | \$24,152                                       | \$483,035 | 81.06%                           | \$14,808   |
| 4 TO 10 YEARS              | 16                      | 6                        | 31.03%                       | \$12,537                                       | \$112,837 | 18.94%                           | \$12,185   |
| UNDER 4 YEARS              | 1                       | 0                        | 0.00%                        | N/A  | 0\$       | 0.00%                            | 0\$  |
| TOTAL                      | 59                      | 29                       | 100.00%                      | \$20,547                                       | \$595,872 | 100.00%                          | \$13,846   |

### YEARS ADMITTED TO PRACTICE TRENDS OF 2013

Average Paid Indemnity & Average Loss Expense

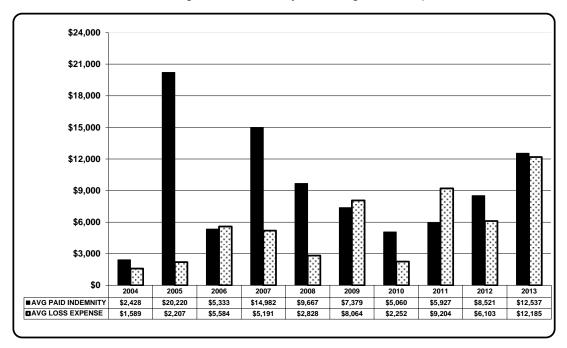
**OVER 10 YEARS** 

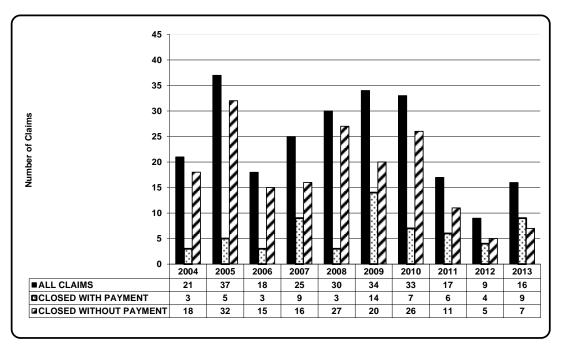




**4 TO 10 YEARS** 

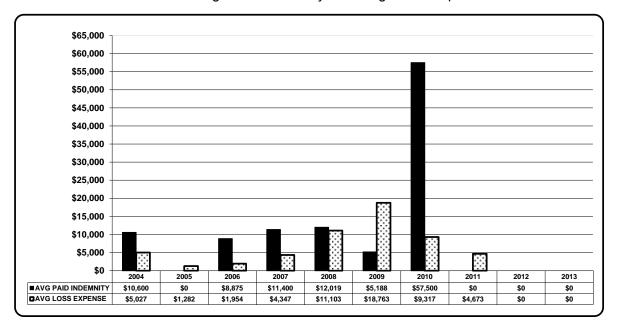
### Average Paid Indemnity & Average Loss Expense

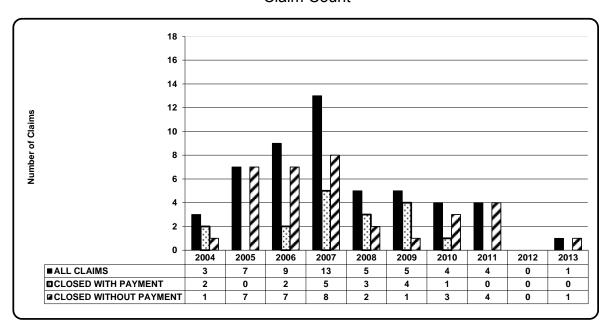




**UNDER 4 YEARS** 

### Average Paid Indemnity & Average Loss Expense





### TEN YEAR SUMMARY & 2013 SUMMARY BY INSURED/CLAIMANT RELATIONSHIP

# REAL ESTATE MALPRACTICE INSURANCE INDEMNITY ANALYSIS

## FOR YEARS 2004-2013

| INSURED'S RELATIONSHIP TO THE CLAIMANT  | ALL<br>CLOSED<br>CLAIMS | NUMBER OF<br>PAID CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE<br>INDEMNITY<br>PAID PER PAID<br>CLAIM | TOTAL INDEMNITY | PERCENT OF<br>TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|---|-------------------------|--------------------------|------------------------------|--|-----------------|----------------------------------|--|
| NON-CONTRACTUAL RELATIONSHIP WITH CLAIM | 432                     | 126                      | 51.01%                       | \$11,666                                       | \$1,469,920     | 48.17%                           | \$6,940  |
| CONTRACTUAL RELATIONSHIP WITH CLAIMANT  | 367                     | 121                      | 48.99%                       | \$13,070                                       | \$1,581,519     | 51.83%                           | \$10,354   |
| TOTAL                                   | 790                     | 747                      | 100 00%                      | \$12.354                                       | \$3.051.430     | 100 00%                          | 802  |

# REAL ESTATE MALPRACTICE INSURANCE INDEMNITY ANALYSIS

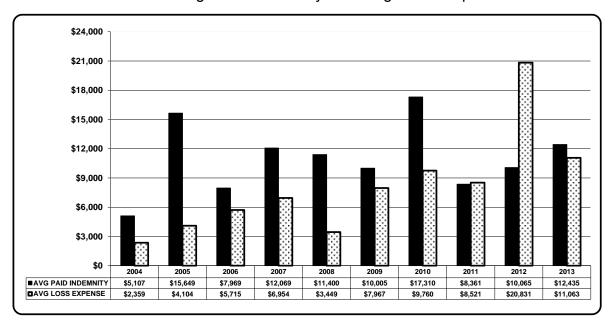
## CLAIMS CLOSED IN 2013

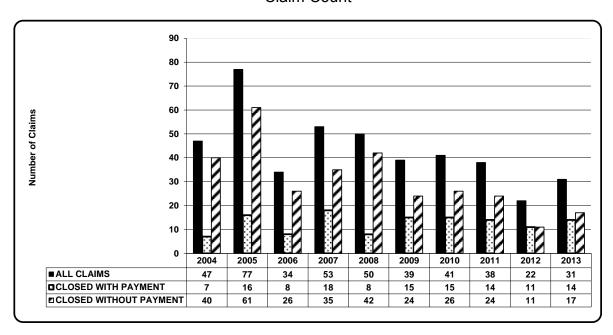
| INSURED'S RELATIONSHIP TO THE CLAIMANT  | ALL<br>CLOSED<br>CLAIMS | NUMBER OF<br>PAID CLAIMS | PERCENT<br>OF PAID<br>CLAIMS | AVERAGE<br>INDEMNITY<br>PAID PER PAID<br>CLAIM | TOTAL                  | PERCENT OF<br>TOTAL<br>INDEMNITY | AVERAGE LOSS<br>EXPENSE FOR ALL<br>CLOSED CLAIMS |
|---|-------------------------|--------------------------|------------------------------|--|------------------------|----------------------------------|--|
| NON-CONTRACTUAL RELATIONSHIP WITH CLAIM<br>CONTRACTUAL RELATIONSHIP WITH CLAIMANT | 31 28                   | 14                       | 48.28%                       | \$12,435<br>\$28,119                           | \$174,087<br>\$421,785 | 29.22%                           | \$11,063<br>\$16,927                             |
| TOTAL   | 59                      | 29                       | 100.00%                      | \$20,547                                       | \$595,872              | 100.00%                          | \$13,846   |

### INSURED/CLAIMANT RELATIONSHIP TRENDS OF 2013

### NON-CONTRACTUAL RELATIONSHIP WITH CLAIMANT

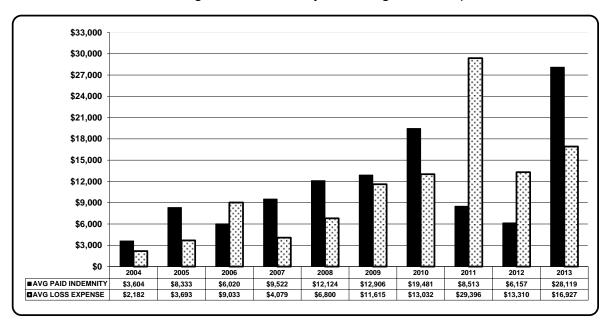
### Average Paid Indemnity & Average Loss Expense

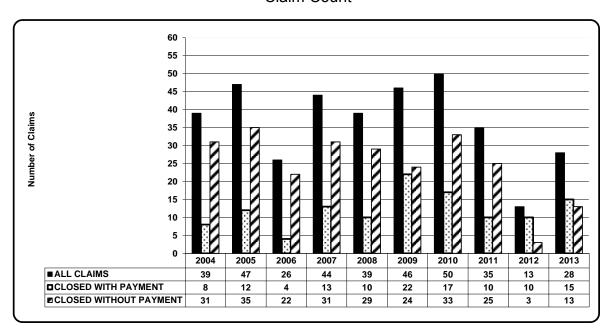




### **CONTRACTUAL RELATIONSHIP WITH CLAIMANT**

### Average Paid Indemnity & Average Loss Expense





### PREMIUM AND LOSS DATA

# PAGE 19 SUPPLEMENT REAL ESTATE MALPRACTICE EXPERIENCE

## WITH MARKET SHARE

### 2013 EXPERIENCE

| NAIC<br>Company<br>Code | Company Name                             | Market<br>Share | Written<br>Premium              | Earned<br>Premium | Losses Paid | Incurred   | Loss Ratio |
|-------------------------|--|-----------------|---------------------------------|-------------------|-------------|------------|------------|
| 20443                   | CONTINENTAL CASUALTY COMPANY             | 64.62%          | \$1,096,968                     | \$1,006,200       | \$202,700   | \$318,453  | 31.65%     |
| 31194                   | TRAVELERS CASUALTY AND SURETY COMPANY    | 15.78%          | \$267,893                       | \$296,442         | \$234,722   | \$226,222  | 76.31%     |
| 29459                   | TWIN CITY FIRE INSURANCE COMPANY         | 8.78%           | \$149,034                       | \$138,278         | \$41,500    | \$48,446   | 35.04%     |
| 25895                   | UNITED STATES LIABILITY INSURANCE COMPAN | 5.38%           | \$91,304                        | \$82,888          | <b>0\$</b>  | <b>0\$</b> | 0.00%      |
| 22322                   | GREENWICH INSURANCE COMPANY              | 5.18%           | \$87,875                        | \$82,714          | \$22,500    | -\$65,522  | -79.22%    |
| 39845                   | WESTPORT INSURANCE CORPORATION           | 0.22%           | \$3,678                         | \$4,054           | <b>0\$</b>  | \$1,886    | 46.52%     |
| 27154                   | ATLANTIC SPECIALTY INSURANCE COMPANY     | 0.06%           | \$941                           | \$83,665          | <b>0\$</b>  | \$18,089   | 21.62%     |
| 21970                   | ONEBEACON INSURANCE COMPANY              | 0.00%           | <b>0</b> \$                     | \$292             | \$59,995    | \$22,372   | 7661.64%   |
| 24767                   | ST PAUL FIRE & MARINE INSURANCE COMPANY  | 0.00%           | <b>0</b> \$                     | <b>0\$</b>        | -\$7,385    | -\$7,385   | N/A        |
| 33723                   | GREAT AMERICAN SPIRIT INSURANCE COMPAN   | 0.00%           | 0\$                             | 0\$               | 80          | -\$5       | N/A        |
|                         | TOTAL                                    | 100.00%         | 100.00% \$1,697,693 \$1,694,533 | \$1,694,533       | \$554,032   | \$562,556  | 33.20%     |

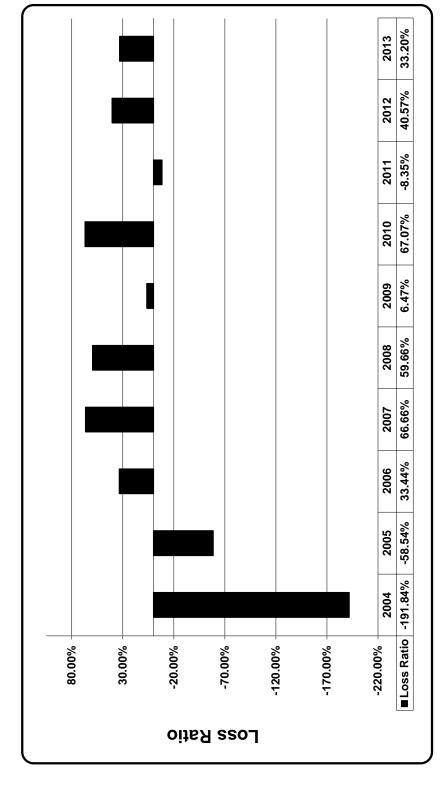
# PAGE 19 SUPPLEMENT REAL ESTATE MALPRACTICE EXPERIENCE

### TEN YEAR SUMMARY

| 2004 \$2,195,145 2005 \$875,718 2006 \$2,221,705 \$ \$ 2007 \$2,581,948 \$ | Direct Earned<br>Premium | Direct Losses<br>Incurred | Direct Defense & Cost Containment Expense Incurred | Loss Ratio | Defense Costs | Losses Plus<br>Defense<br>Costs |
|--|--------------------------|---------------------------|--|------------|---------------|---------------------------------|
| -\$875,718<br>\$2,221,705<br>\$2,581,948                                   | -\$537,235               | \$1,030,640               | \$461,071  | -191.84%   | -85.82%       | -277.66%                        |
| \$2,221,705<br>\$2,581,948   | -\$905,386               | \$530,005                 | -\$98,836  | -58.54%    | 10.92%        | -47.62%                         |
| \$2,581,948  | \$2,361,731              | \$789,714                 | \$740,916  | 33.44%     | 31.37%        | 64.81%                          |
|  | \$1,984,075              | \$1,322,615               | \$666,471  | %99.99     | 33.59%        | 100.25%                         |
| 2008 \$1,857,153 \$  | \$1,845,056              | \$1,100,820               | \$1,086,019  | 29.66%     | 58.86%        | 118.52%                         |
| \$1,702,926  | \$1,953,965              | \$126,327                 | \$723,866  | 6.47%      | 37.05%        | 43.51%                          |
| 2010 \$1,951,021 \$  | \$1,946,261              | \$1,305,389               | \$300,705  | 67.07%     | 15.45%        | 82.52%                          |
| 2011 \$1,540,772 \$  | \$1,657,601              | -\$138,365                | \$1,035,042  | -8.35%     | 62.44%        | 54.09%                          |
| 2012 \$1,715,464 \$  | \$1,718,909              | \$697,404                 | \$796,115  | 40.57%     | 46.32%        | 86.89%                          |
| \$1,697,693 \$   | \$1,694,533              | \$562,556                 | \$911,221  | 33.20%     | 53.77%        | 86.97%                          |
| 5 Year Average \$7,980,233 \$  | \$4,748,241              | \$4,773,794               | \$2,855,641  | 100.54%    | 60.14%        | 160.68%                         |
| 10 Year Average \$16,588,109 \$1   | \$13,719,510             | \$7,327,105               | \$6,622,590  | 53.41%     | 48.27%        | 101.68%                         |

PAGE 19 SUPPLEMENT REAL ESTATE MALPRACTICE EXPERIENCE

## TEN YEAR LOSS RATIO SUMMARY



### **Insurance Consumer Hotline**

Contact DIFP's Insurance Consumer Hotline if you have questions about your insurance policy or to file a complaint against an insurance company or agent:

difp.mo.gov 800-726-7390



Harry S Truman Building, Room 530 301 W. High St. PO Box 690 Jefferson City, MO 65102

**AUGUST 2014**